

## Upcoming Events

Keep a look out for GSI in the months to come. We might be in your neighborhood. Starting this March GSI will be exhibiting at several regional and national tradeshows, as well as holding our annual CEO luncheons in major U.S. cities. As you plan your schedule for the next few months, we hope you keep the following dates in mind.

### Regional Tradeshows:

<b>SCALL Spring Institute</b>	March 4 - 5	Palm Desert, CA
<b>SWALL 2005</b>	March 31 - April 2	Little Rock, AR
<b>NOCALL 2005</b>	April 15 - 16	Palo Alto, CA
<b>Legal Tech 2005</b>	April 18 - 19	Pittsburgh, PA
<b>CALL 2005</b>	May 15 - 17	St. Johns, NL
<b>BIALL 2005</b>	June 10 - 12	Harrogate, North Yorkshire, UK

### CEO Luncheons:

<b>21 Club</b>	April 6	New York, NY
<b>Occidental</b>	April 13	Washington, DC
<b>Nick's Fishmarket</b>	April 20	Chicago, IL

### National Tradeshows:

<b>SLA 2005 Annual Conference</b>	June 5 - 8	Toronto, Canada
<b>98th AALL Annual Meeting &amp; Conference</b>	July 16 - 20	San Antonio, TX

As always, GSI recognizes that the key to our success is the ongoing support and feedback from our users. We value forums like these and hope to meet you and gain insight on how to best fulfill your needs going forward. If you would like more information, contact Kelly O'Neill at 800.669.1154 or [koneill@gsionline.com](mailto:koneill@gsionline.com).

## Coming in April:

### Online Training on Complying with Section 404 Requirements on Form 10-Q

Designed for your utmost convenience, GSI will offer a new online training program designed to keep you abreast on the latest SEC and securities issues right from your desktop.

Coming in April, GSI will offer a one-hour course on *Complying with Section 404 Requirements on Form 10-Q*. We will discuss the latest laws affecting Form 10-Q, focusing primarily on Section 404 of the Sarbanes-Oxley Act. Each Item of the 10-Q will be explained in detail, as well as examples of new language approved by the SEC.

For complete details and dates, be sure to check out the April issue of GSI News.

# GSI NEWS

GSI News is a monthly publication of Global Securities Information, Inc.

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### Forgot your password?

Send an e-mail to [password@gsionline.com](mailto:password@gsionline.com). Include your name, firm name and address, telephone number and e-mail address. GSI will e-mail your password to you.

### How to become a LIVEDGAR User:

Make your securities research quick and hassle-free. Sign up for LIVEDGAR today!

- You can set up a Pay-As-You-Go LIVEDGAR account and pay for it only if you use it. The cost is \$10 per login plus \$2.00 per minute online.
- If your firm already is using LIVEDGAR, you can get a free User ID and Password. The terms and conditions of use will be the same as for everyone in your firm.

To sign up or for additional information, visit [www.gsionline.com](http://www.gsionline.com). Call 800.669.1154 for personal assistance or to arrange a visit by a GSI account representative.



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# GSI NEWS

A PUBLICATION OF GLOBAL SECURITIES INFORMATION, INC.

Global Securities Information, Inc. delivers the right combination of exclusive content, advanced features and expert service to satisfy the most demanding securities research requirements.

## Offer of the Month:

**Receive a \$25 discount when you use GSI Court & Agency Services**

Let GSI's staff of legal research professionals serve as an extension of your organization's resources by helping you find any public document at any agency or court at the federal or state level.

To receive a one-time \$25 discount, visit [www.gsonline.com/CASoffer](http://www.gsonline.com/CASoffer) and enter promo code **CAS531**.

This special offer expires on March 31, 2005. Sign up today.

## Leverage the Power of LIVEDGAR to Draft Proxies and 10-Ks with Ease

The end of 10-K and proxy season is fast approaching. Before you draft your next proxy or Form 10-K statement, look to GSI to provide you with the best online resource to conduct targeted research and prepare disclosure documents that will stand up to SEC scrutiny the first time around.

GSI has added several search statements related to Form 10-Ks and proxies to the Topical Research Library that provide valuable insight into how issues have been handled in the past and, more importantly, how they are currently handled. The following is a sample of pre-defined search statements that provide examples of precedent language used by other companies.

### Proxy Topics:

- Internal Control over Financial Reporting – Proxy
- Expensing of Options – SFAS 123
- How to Handle CEO Perks
- Corporate Governance – Disclosure on Proxy
- Remove Poison Pill – Shareholder Proposal
- Supplemental Executive Retirement Plan (SERPs)

### Form 10-K Topics:

- Critical Accounting Policies
- Discovery of Weakness in Controls & Procedures
- Exculpatory Language – Internal Controls (Item 9a)
- Original Issue Discount – Balance Sheet Disclosure
- Negative Net Income – 10-K/Financials

In addition to using the hot topics to help you find out how companies have disclosed these issues in their statements, you can use LIVEDGAR's powerful Proxy and 10-K Sections Search to find precedent language.

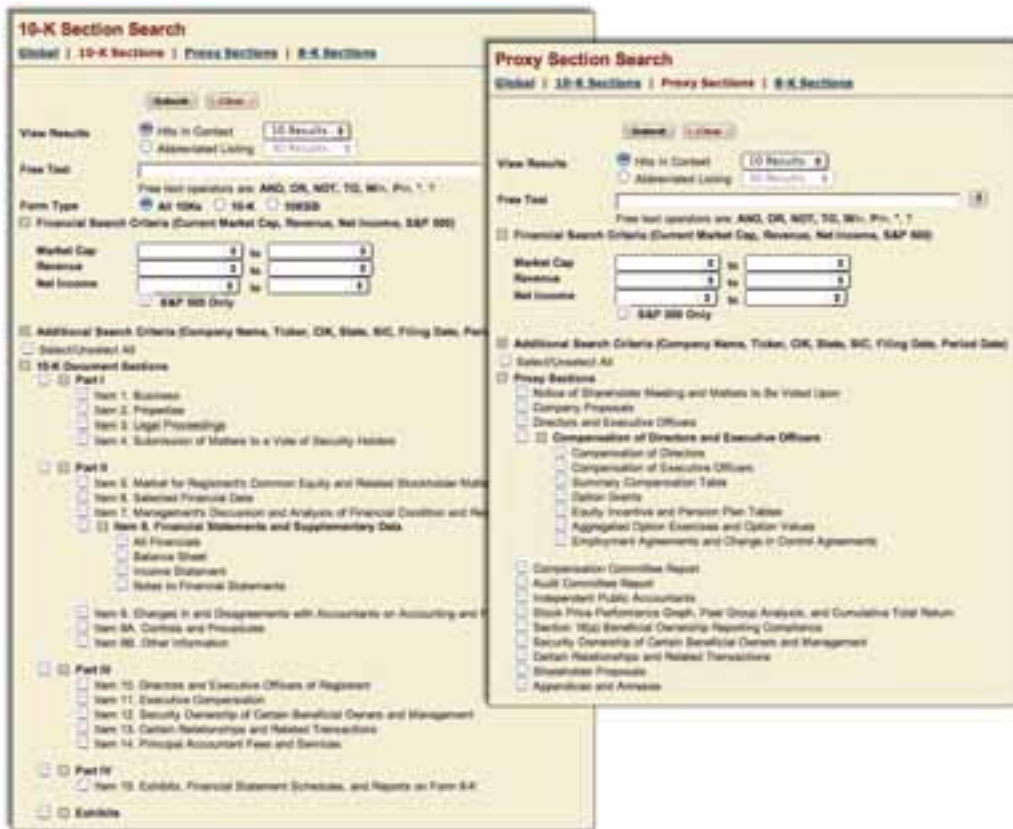
Using a convenient check box list format, users can quickly and easily search LIVEDGAR's entire collection of over 120,000 preliminary and definitive proxy statements or a collection of over 93,000 Form 10-Ks.

By simply checking the appropriate boxes, you can conduct highly granular research on those areas of 10-Ks and proxy statements most likely to contain what you need. You can also add keywords in the Free-Text field to further define search parameters and return precise results. For a more targeted

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# Leverage the Power of LIVEDGAR to Draft Proxies and 10-Ks with Ease

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search on financial details, you can use the Financial Search Criteria to specify the desired value ranges for Market Capitalization, Revenue and Net Income.

Search results can be viewed as Hits in Context or as an Abbreviated Listing. You can view, e-mail, print or save any search results and documents are available in HTML, PDF, Rich Text/Word or Text formats.

LIVEDGAR's 10-K and Proxy Sections offer you the tools to make your job easier, especially at this time of the year. Best of all, the features are simple to use and save you time.

## Gain Insight to Key Business Players with Deal Maker Roundups

The next time you need to gather business intelligence on any law firm, accounting firm, underwriter or advisor involved in M&A deals and registrations, use LIVEDGAR's powerful Deal Maker Roundups to compile and generate customized reports in one easy step.

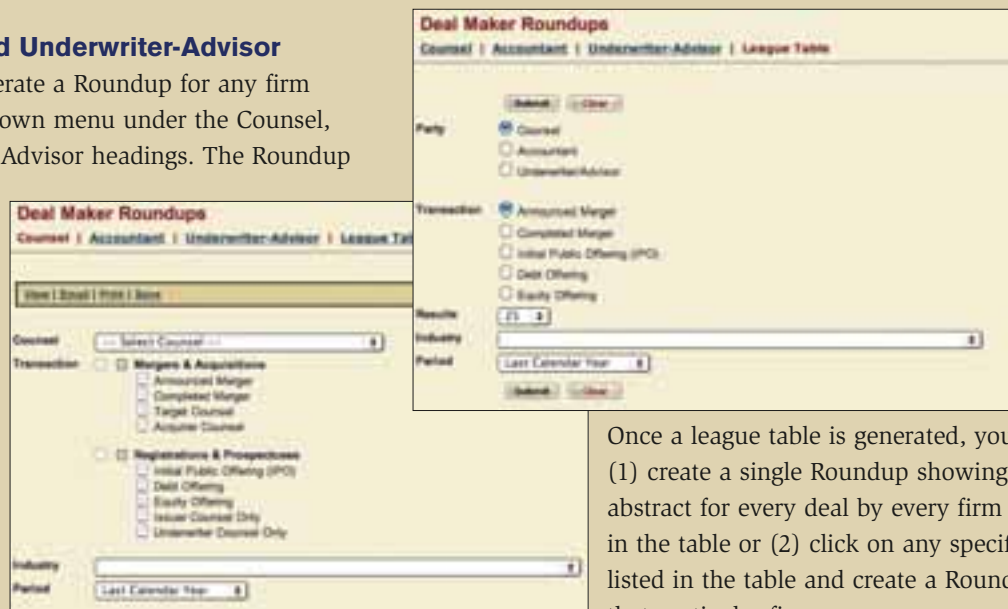
### Counsel, Accountant and Underwriter-Advisor

Within minutes you can generate a Roundup for any firm listed in the extensive drop-down menu under the Counsel, Accountant and Underwriter-Advisor headings. The Roundup includes key information organized by type of offering with details on the value, consideration, nature, status and description of the transaction.

Convenient check box lists enable you to quickly specify the information of interest. All reports can be generated for periods going back as far as five years.

### League Tables

The League Table heading provides users a quick way to rank market activity for key business players and see how they stack up to each other. You can rank the activity by Party, Transaction, Industry and Time Period.



Once a league table is generated, you can (1) create a single Roundup showing an abstract for every deal by every firm listed in the table or (2) click on any specific firm listed in the table and create a Roundup for that particular firm.

### Roundups

LIVEDGAR creates a professionally formatted color PDF report that incorporates the user's criteria selection. Each report includes a cover page and table of contents and lists each section separately.

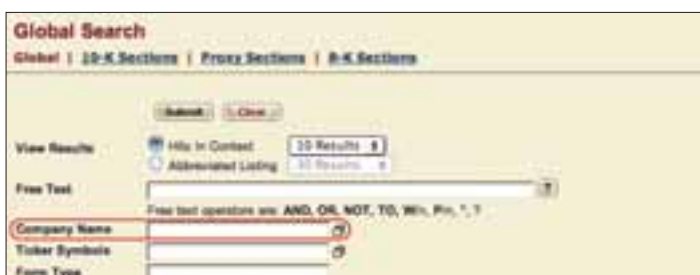
Each section includes abstracts of all relevant deals or transactions with a summary of the most salient points such as the announcement date, completion date, amount of the deal, type of transaction, as well as the key business players involved in the deal and their associated fees as available. In addition, the electronic version of the PDF offers users links to the source documents of available filings.

Expedite your research with LIVEDGAR's Deal Maker Roundups to obtain all the information needed from a single source.



## Company Name Search Field Added to Key LIVEDGAR Databases

The new Company Name search field in LIVEDGAR's Global Search, 10-K Sections, Proxy Sections, 8-K Sections and SEC Staff Reviews databases adds a whole new level of convenience to the way users conduct their securities research.



In addition to returning targeted results on specific public companies, users can combine the Company Name search field

with other search parameters such as Free Text and Form Type to conduct issues-based research as illustrated in the table below.

With the ability to enter multiple company names or LIVEDGAR search operators such as *w/n*, *p/n* or *\**, users can broaden or narrow their research as needed. The Company Name search field can also be used for researching individual company insiders and their associated filings. For example, enter *Gates William* and check the insider filing form types to return all Forms 3, 4 and 5 filed by Bill Gates.

Simple and powerful, the new Company Name field is ideal for returning highly targeted research results that will save time and immediately enhance users overall research experience.

Search Description	Database	Search Criteria
Track down employment agreements for General Electric	Global Search	<ul style="list-style-type: none"> <li>Company Name = General Electric</li> <li>Check Exhibits Only Box</li> <li>Free Text = Employment Agreements</li> </ul>
Review the most recent insider filings for Bill Gates	Global Search	<ul style="list-style-type: none"> <li>Company Name = Gates William</li> <li>SEC Form Type = Insider Filings</li> </ul>
Find out whether a board member has recently retired from Microsoft	Proxy Sections	<ul style="list-style-type: none"> <li>Company Name = Microsoft</li> <li>Free Text = Retirement</li> </ul>